



The Global Standard for Procurement and Supply

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Segment 7.7 Achieving Supply Chain Improvements

Level: Professional

Theme: Delivering Outcomes

Knowledge: Will know and understand	Capabilities: Will be able to
The importance of achieving total quality management approaches with the supply chain	Implement total quality management approaches with suppliers to improve the cost, quality or delivery of purchased goods or services
The use of statistical analysis in developing the quality of supplies	Improve the cost, quality or delivery of purchased goods and services through the implementation of statistical methods of analysis
Ways of achieving just-in-time approaches to Inventory management	Reduce inventory or work in progress by implementing just-in-time methods with supply chains
Achieve lean thinking and methods and lean supply with the supply chain	Reduce cost, time to market, inventories or work in progress by implementing lean thinking methods and lean supply with the supply chain
The use of benchmarking in supply chains	Research and create benchmarks for processes or performance in the organisation's supply chain

Knowledge: Will know and understand

Capabilities: Will be able to

The use of business process re-engineering in supply chains

Demonstrate added value solutions by implementing methods of business process reengineering

Ways of achieving sustainability in procurement and supply

Demonstrate improved sustainability by implementing standards, processes or other actions with suppliers

Supplier relationship management and the use of improvement plans

Develop supplier relationship management processes with colleagues and key stakeholders, and ensure improvement plans are initiated and investigated for the effective delivery of delivered goods or services

Inputs from stakeholders which affect the procurement and supply process

Seek and assess feedback from stakeholders to monitor the success of procurement and supply activity

Related CIPS Knowledge Links

[Total Quality Management \(TQM\) - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Total-Quality-Management-TQM/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Total-Quality-Management-TQM/)

[Performance Analysis and Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Performance-Analysis-and-Management1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Performance-Analysis-and-Management1/)

[Stock Control - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Operations-Management/Stock-Control1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Operations-Management/Stock-Control1/)

[Demand Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Demand-Management1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Demand-Management1/)

[Benchmarking - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Benchmarking1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Benchmarking1/)

[Business Process Re-engineering \(BPR\) - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Business-](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Business-)

[Process-Re-engineering-BPR/](#)

[Sustainable and Ethical Procurement - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Sustainability/Sustainable-and-Ethical-Procurement/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Sustainability/Sustainable-and-Ethical-Procurement/)

[Supplier Relationship Management \(SRM\) - https://www.cips.org/knowledge/procurement-topics-and-skills/supplier-relationship-management/](https://www.cips.org/knowledge/procurement-topics-and-skills/supplier-relationship-management/)

[Supplier Relationship / Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Relationship--Management/#tabs-2](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Relationship--Management/#tabs-2)

[Supplier Evaluation and Appraisal - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Supplier---bid---tender-evaluation/Supplier-Evaluation-and-Appraisal1/#tabs-2](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Supplier---bid---tender-evaluation/Supplier-Evaluation-and-Appraisal1/#tabs-2)