



The Global Standard for Procurement and Supply

Version 3.0 – Published 2017

Leading global excellence in procurement and supply

Segment 2.1 Recognise the Different Sectors of Procurement and Supply

Level: Tactical

Theme: External Environment

Knowledge: Will know and understand	Capabilities: Will be able to
<p>The roles of private, public and third sector organisations</p>	<p>Explain the roles of private, public and third sector organisations, recognising the sector that the organisation, its suppliers and customers operate within</p>
<p>Recognise the objectives of private sector organisations, their suppliers and their customers</p>	<p>Recognise the objectives of private sector organisations, their suppliers or their customers</p>
<p>The different types of private sector organisations such as:</p> <ul style="list-style-type: none">• Sole traders• Partnerships• Registered companies• Incorporated and unincorporated companies• Small and medium sized enterprises (SMEs)• Multinational corporations	<p>Identify the types of private sector organisation that the organisation deals with either as suppliers or customer, recognising the strengths and weaknesses of each type of organisation</p>
<p>The objectives of public sector organisations to improve services to the public such as:</p> <ul style="list-style-type: none">• Providing access to services• Regulating organisations and individuals	<p>Recognise the impact the public sector may have on their own organisations, its suppliers and its customers</p>

Knowledge: Will know and understand	Capabilities: Will be able to
The primary, secondary and tertiary sectors	Identify the characteristics and sector that the organisation, its suppliers and customers operate within

Related CIPS Knowledge Links

[Models \(SC / Sourcing / Procurement / Costs\) - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Strategy-policy/Models-SC-sourcing--procurement-costs/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/Strategy-policy/Models-SC-sourcing--procurement-costs/)