



The Global Standard for Procurement and Supply

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Leading global excellence in procurement and supply

Segment 1.5 Developing Supply Chain Management

Level: Managerial

Theme: Position & Influence

Knowledge: Will know and understand	Capabilities: Will be able to
<p>Sources of competitive advantage such as low cost, sources of differential advantage such as innovation, product/service range, brand image and customer care</p>	<p>Ensure the procurement and supply function aligns with the achievement of the organisation's sources of competitive advantage</p>
<p>Methods of value creation that can be achieved from effective supply chain management through:</p> <ul style="list-style-type: none"> • Reducing prices and total costs • Improving quality • Reducing time to market and achieving deliveries to required timescales • Creating innovation • Reducing risk and supply chain vulnerability • Promoting sustainable procurement 	<p>Create and implement plans with stakeholders to increase value from supply chain management</p>
<p>The methods to develop integrated supply chains, supply networks and supply chain management</p>	<p>Liaise with stakeholders to develop supply chains, supply networks and supply chain management</p>

Knowledge: Will know and understand

Capabilities: Will be able to

The benefits and risks of using collaborative and competitive strategies for improving supply chain management

Work with stakeholder to develop and implement appropriate strategies and plans for improving supply chain management and promote their use

The main risks that can impact on supply chains and how they can be mitigated

Work with stakeholders to mitigate or manage risks that can impact on supply chains

The importance and application of the standards and legislation that apply to bribery, corruption and fraud in organisations

Work with stakeholders to eliminate bribery, corruption and fraud in supply chains

The effective use of communication technologies to achieve business outcomes

Guide stakeholders to use technologies that help effective communication to support the achievement of supply chain business outcomes

Related CIPS Knowledge Links

[Collaborative Working - https://www.cips.org/knowledge/procurement-topics-and-skills/efficiency/collaborative-working/](https://www.cips.org/knowledge/procurement-topics-and-skills/efficiency/collaborative-working/)

[Diligent Procurement - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Risk-mitigation/Diligent-Procurement/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/Risk-mitigation/Diligent-Procurement/)

[Fraud and Transparency - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Risk-mitigation/Fraud-and-Transparency/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/Risk-mitigation/Fraud-and-Transparency/)

[Global Supply Chains - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Global-Supply-Chains/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Global-Supply-Chains/)

[Lean and Agile - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Lean-and-Agile1/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Lean-and-Agile1/)

[Legislation - http://www.cips.org/Knowledge/Procurement-topics-and-skills/External-Environment/Legislation1/](http://www.cips.org/Knowledge/Procurement-topics-and-skills/External-Environment/Legislation1/)

[Models \(SC/Sourcing/Procurement/Cost\) - http://www.cips.org/Knowledge/Procurement-](http://www.cips.org/Knowledge/Procurement-Models(SC/Sourcing/Procurement/Cost))

[topics-and-skills/Strategy-policy/Models-SC-sourcing--procurement-costs/](#)

[Procurement Policy Development - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Strategy-policy/Procurement-policy-development1/](#)

[Risk Analysis and Management - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Risk-mitigation/Risk-Analysis-and-Management1/](#)

[Supplier Co-ordination/Association - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Co-ordination--Association/](#)

[Supplier Development - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Development/](#)

[Supplier Positioning - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Positioning1/](#)

[Supplier Relationship Management \(SRM\) - https://www.cips.org/knowledge/procurement-topics-and-skills/supplier-relationship-management/](#)

[Supplier Relationship / Management - http://www.cips.org/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Relationship--Management/](#)

[Value Generation - http://www.cips.org/Knowledge/Procurement-topics-and-skills/Efficiency/Value-Generation1/](#)

[Stakeholders - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Procurement-Organisation/Stakeholders/](#)

[Sourcing and Tendering - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Supplier---bid---tender-evaluation/Sourcing-and-Tendering/](#)