



# The Global Standard for Procurement and Supply

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Leading global excellence in procurement and supply

# Segment 7.7 Achieving Supply Chain Improvements

**Level:** Professional

**Theme:** Delivering Outcomes

Knowledge: Will know and understand	Capabilities: Will be able to
Achieving total quality approaches with the supply chain	Implement total quality approaches with suppliers to improve the cost, quality or delivery of purchased goods or services
The use of statistical analysis in developing quality of supplies	Improve the cost, quality or delivery of purchased goods and services through the implementation of statistical methods of analysis
Achieving Just in Time approaches to inventory management	Reduce inventories or work in progress through the implementation of Just in Time methods with the organisations supply chain
Achieving lean thinking and lean supply with the supply chain	Reduce cost, time to market, inventories or work in progress through the implementation of lean thinking and lean supply with the supply chain
The use of benchmarking in supply chains	Research and create benchmarks of processes or performance of the organisation's supply chain

## Knowledge: Will know and understand

## Capabilities: Will be able to

The use of business process re-engineering in supply chains

Demonstrate added value solutions through the implementation of methods of business process re-engineering

Achieving sustainability in procurement and supply

Demonstrate improved aspects of sustainability through the implementation of standards, processes or other actions with suppliers

Supplier relationship management and the use of improvement plans

Develop supplier relationship management processes with colleagues and key stakeholders and ensure improvement plans are initiated and investigated for the effective delivery of purchased goods or services

Inputs from stakeholders which affect the procurement and supply process

Seek and assess feedback from stakeholders to monitor the success of procurement and supply activity

## Related CIPS Knowledge Links

[Total Quality Management \(TQM\) - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Total-Quality-Management-TQM/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Total-Quality-Management-TQM/)

[Performance Analysis and Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Performance-Analysis-and-Management1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Performance-Analysis-and-Management1/)

[Stock Control - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Operations-Management/Stock-Control1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Operations-Management/Stock-Control1/)

[Demand Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Demand-Management1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Developing-and-managing-contracts/Demand-Management1/)

[Benchmarking - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Benchmarking1/](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Benchmarking1/)

[Business Process Re-engineering \(BPR\) - http://www.cips.org/en-](http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Benchmarking1/)

[GB/Knowledge/Procurement-topics-and-skills/Continuous-Improvement/Business-Process-Re-engineering-BPR/](#)

[Sustainable and Ethical Procurement - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Sustainability/Sustainable-and-Ethical-Procurement/](#)

[Organisation - Tools and Templates - http://www.cips.org/Knowledge/Tools-and-Templates-revised/Organisations/Organisation-Tools-and-Templates/](#)

[Supplier Relationship Management \(SRM\) - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Relationship-Management-SRM/](#)

[Supplier Relationship / Management - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/SRM-and-SC-Management/Supplier-Relationship--Management/#tabs-2](#)

[Supplier Evaluation and Appraisal - http://www.cips.org/en-GB/Knowledge/Procurement-topics-and-skills/Supplier---bid---tender-evaluation/Supplier-Evaluation-and-Appraisal1/#tabs-2](#)